

# Interim Financial Report for the 1st quarter FY2019 ended 30 September 2018

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#### KIP REAL ESTATE INVESTMENT TRUST CONDENSED STATEMENT OF COMPREHENSIVE INCOME For the 1st Quarter FY2019 Ended 30 Septemb<u>er 2018</u>

	Quarter		Period-To-Date	
	30 Sep 2018 30 Sep 2017		30 Sep 2018	30 Sep 2017
	RM '000	RM '000	RM '000	RM '000
Gross rental income	13,091	13,051	13,091	13,051
Other income	2,501	2,250	2,501	2,250
Gross revenue	15,592	15,301	15,592	15,301
Utilities expenses	(2,724)	(2,517)	(2,724)	(2,517)
Maintenance and housekeeping expenses	(744)	(854)	(744)	(854)
Marketing expenses	(153)	(328)	(153)	(328)
Reimbursement costs	(1,311)	(1,209)	(1,311)	(1,209)
Property manager fee	(32)	(36)	(32)	(36)
Quit rent and assessment	(319)	(319)	(319)	(319)
Other operating expenses	(369)	(414)	(369)	(414)
Property operating expenses	(5,652)	(5,677)	(5,652)	(5,677)
Net property income	9,940	9,624	9,940	9,624
Interest income	185	206	185	206
Net investment income	10,125	9,830	10,125	9,830
Borrowing costs	(1,225)	(1,159)	(1,225)	(1,159)
Depreciation of plant and equipment	(31)	(1,139)	(31)	(1,139)
Manager's management fee	(986)	(682)	(986)	(682)
Auditors' remuneration	(35)	(65)	(35)	(65)
Trustees' fee	(25)	(35)	(25)	(35)
Valuers' fee	(40)	(38)	(40)	(38)
Other advisor fee (Include internal audit fee)	-	(6)	-	(6)
Office expenses	(523)	(219)	(523)	(219)
	(2,865)	(2,219)	(2,865)	(2,219)
Profit before taxation	7,260	7,611	7,260	7,611
Taxation	-	-	-	-
Profit after taxation	7,260	7,611	7,260	7,611
Other comprehensive income, net of tax	-	-	-	-
Total comprehensive income attributable to unitholders	7,260	7,611	7,260	7,611
Profit after taxation is made up as follows: - Realised	7,260	7,611	7,260	7,611
- Unrealised	-	-	-	-
	7,260	7,611	7,260	7,611
Basic Earnings Per Unit (sen)	1.44	1.51	1.44	1.51

The unaudited Condensed Statement of Comprehensive Income should be read in conjunction with the audited financial statements for the financial year ended 30 June 2018 ("AFS FY2018") and the accompanying notes attached to this Interim Financial Report.

#### KIP REAL ESTATE INVESTMENT TRUST CONDENSED STATEMENT OF FINANCIAL POSITION AS AT 30 SEPTEMBER 2018

Non-Current Assets	ASSETS	Unaudited As At 30 Sep 2018 RM '000	Audited As At 30 June 2018 RM '000
Plant and equipment Investment properties         1,986         1,742           Investment properties         585,000         585,000           Total Non-Current Assets         586,986         586,742           Current Assets         586,986         586,742           Current Assets         1,021         1,325           Other receivables and prepaid expenses         7,090         4,525           Deposit with licensed bank         10,931         8,433           Cash and bank balances         8,906         15,532           Total Current Assets         27,948         29,815           TOTAL ASSETS         614,934         616,557           FINANCED BY UNITHOLDERS' FUND         Unitholders' capital         492,315         492,315           Retained earnings         12,801         14,636           Total Unitholders' Fund         505,116         506,951           Current Liabilities         1,071         85           Other payables and accrued expenses         1,071         85           Dorrowings         487         462           Total Current Liabilities         18,911         18,747           Non-Current Liabilities         18,911         18,747           Non-Current Liabilities         90,907	Non-Current Assets		
Investment properties   585,000   585,000     Total Non-Current Assets   586,986   586,742     Current Assets		4 000	4.740
Current Assets           Trade receivables         1,021         1,325           Other receivables and prepaid expenses         7,090         4,525           Deposit with licensed bank         10,931         8,433           Cash and bank balances         8,906         15,532           Total Current Assets         27,948         29,815           TOTAL ASSETS         614,934         616,557           FINANCED BY UNITHOLDERS' FUND         Unitholders' capital         492,315         492,315           Retained earnings         12,801         14,636           Total Unitholders' Fund         505,116         506,951           Current Liabilities         1,071         85           Other payables and accrued expenses         17,353         18,200           Borrowings         487         462           Total Current Liabilities         18,911         18,747           Non-Current Liabilities         86,560         86,513           Total Non-Current Liabilities         90,907         90,859	·		
Trade receivables         1,021         1,325           Other receivables and prepaid expenses         7,090         4,525           Deposit with licensed bank         10,931         8,433           Cash and bank balances         8,906         15,532           Total Current Assets         27,948         29,815           TOTAL ASSETS         614,934         616,557           FINANCED BY UNITHOLDERS' FUND         492,315         492,315           Unitholders' capital         492,315         492,315           Retained earnings         12,801         14,636           Total Unitholders' Fund         505,116         506,951           Current Liabilities         1,071         85           Other payables and accrued expenses         17,353         18,200           Borrowings         487         462           Total Current Liabilities         18,911         18,747           Non-Current Liabilities         86,560         86,513           Total Non-Current Liabilities         90,907         90,859           TOTAL UNITHOLDERS' FUND AND LIABILITIES         109,818         109,606           TOTAL UNITHOLDERS' FUND AND LIABILITIES         614,934         616,557           Net Asset Value (NAV)         505,116	Total Non-Current Assets	586,986	586,742
Other receivables and prepaid expenses         7,090         4,525           Deposit with licensed bank         10,931         8,433           Cash and bank balances         8,906         15,532           Total Current Assets         27,948         29,815           TOTAL ASSETS         614,934         616,557           FINANCED BY UNITHOLDERS' FUND         Unitholders' capital         492,315         492,315           Retained earnings         12,801         14,636           Total Unitholders' Fund         505,116         506,951           Current Liabilities         1,071         85           Other payables and accrued expenses         17,353         18,200           Borrowings         487         462           Total Current Liabilities         18,911         18,747           Non-Current Liabilities         4,347         4,346           Borrowings         86,560         86,513           Total Non-Current Liabilities         90,907         90,859           TOTAL LIABILITIES         109,818         109,606           TOTAL Unitholders' FUND AND LIABILITIES         614,934         616,557           Net Asset Value (NAV)         505,300,000         505,300,000           before income distribution	Current Assets		
Other receivables and prepaid expenses         7,090         4,525           Deposit with licensed bank         10,931         8,433           Cash and bank balances         8,906         15,532           Total Current Assets         27,948         29,815           TOTAL ASSETS         614,934         616,557           FINANCED BY UNITHOLDERS' FUND         Unitholders' capital         492,315         492,315           Retained earnings         12,801         14,636           Total Unitholders' Fund         505,116         506,951           Current Liabilities         1,071         85           Other payables and accrued expenses         17,353         18,200           Borrowings         487         462           Total Current Liabilities         18,911         18,747           Non-Current Liabilities         4,347         4,346           Borrowings         86,560         86,513           Total Non-Current Liabilities         90,907         90,859           TOTAL LIABILITIES         109,818         109,606           TOTAL Unitholders' FUND AND LIABILITIES         614,934         616,557           Net Asset Value (NAV)         505,300,000         505,300,000           before income distribution	Trade receivables	1.021	1.325
Deposit with licensed bank Cash and bank balances         10,931 8,433         8,433           Cash and bank balances         8,906 15,532           Total Current Assets         27,948 29,815           TOTAL ASSETS         614,934 616,557           FINANCED BY UNITHOLDERS' FUND         Unitholders' capital         492,315 492,315           Retained earnings         12,801 14,636           Total Unitholders' Fund         505,116 506,951           Current Liabilities         1,071 85           Trade payables         1,071 85           Other payables and accrued expenses         17,353 18,200           Borrowings         487 462           Total Current Liabilities         18,911 18,747           Non-Current Liabilities         86,560 86,513           Other payables and accrued expenses         4,347 4,346           Borrowings         86,560 86,513           Total Non-Current Liabilities         90,907 90,859           TOTAL LIABILITIES         109,818 109,606           TOTAL UNITHOLDERS' FUND AND LIABILITIES         614,934 616,557           Net Asset Value (NAV)         505,300,000 505,300,000           - after income distribution         505,116 506,951           Number of units in circulation (Units)         505,300,000 505,300,000			
Total Current Assets         27,948         29,815           TOTAL ASSETS         614,934         616,557           FINANCED BY UNITHOLDERS' FUND         Unitholders' capital         492,315         492,315           Retained earnings         12,801         14,636           Total Unitholders' Fund         505,116         506,951           Current Liabilities         1,071         85           Trade payables         17,353         18,200           Borrowings         487         462           Total Current Liabilities         18,911         18,747           Non-Current Liabilities         4,347         4,346           Borrowings         86,560         86,513           Total Non-Current Liabilities         90,907         90,859           TOTAL LIABILITIES         109,818         109,606           TOTAL UNITHOLDERS' FUND AND LIABILITIES         614,934         616,557           Net Asset Value (NAV)         505,116         506,951           Number of units in circulation (Units)         505,300,000         505,300,000           Net Asset Value per unit (RM)         506re income distribution         1.0176         1.0727		10,931	8,433
TOTAL ASSETS         614,934         616,557           FINANCED BY UNITHOLDERS' FUND           Unitholders' capital         492,315         492,315           Retained earnings         12,801         14,636           Total Unitholders' Fund         505,116         506,951           Current Liabilities           Trade payables         1,071         85           Other payables and accrued expenses         17,353         18,200           Borrowings         487         462           Total Current Liabilities           Other payables and accrued expenses         4,347         4,346           Borrowings         86,560         86,513           Total Non-Current Liabilities         90,907         90,859           TOTAL LIABILITIES         109,818         109,606           TOTAL UNITHOLDERS' FUND AND LIABILITIES         614,934         616,557           Net Asset Value (NAV)         505,116         506,951           Number of units in circulation (Units)         505,300,000         505,300,000           Net Asset Value per unit (RM)         505,300,000         505,300,000	Cash and bank balances	8,906	15,532
FINANCED BY UNITHOLDERS' FUND  Unitholders' capital 492,315 492,315 Retained earnings 12,801 14,636  Total Unitholders' Fund 505,116 506,951   Current Liabilities  Trade payables 1,071 85 Other payables and accrued expenses 17,353 18,200 Borrowings 487 462  Total Current Liabilities  Other payables and accrued expenses 18,911 18,747  Non-Current Liabilities  Other payables and accrued expenses 4,347 4,346 Borrowings 86,560 86,513  Total Non-Current Liabilities 90,907 90,859  TOTAL LIABILITIES 109,818 109,606  TOTAL UNITHOLDERS' FUND AND LIABILITIES 614,934 616,557  Net Asset Value (NAV) - before income distribution 505,116 506,951  Number of units in circulation (Units) 505,300,000  Net Asset Value per unit (RM) - before income distribution 1.0176 1.0727	Total Current Assets	27,948	29,815
Unitholders' capital Retained earnings         492,315         492,315           Retained earnings         12,801         14,636           Total Unitholders' Fund         505,116         506,951           Current Liabilities         1,071         85           Other payables and accrued expenses         17,353         18,200           Borrowings         487         462           Total Current Liabilities         18,911         18,747           Non-Current Liabilities         4,347         4,346           Borrowings         86,560         86,513           Total Non-Current Liabilities         90,907         90,859           TOTAL LIABILITIES         109,818         109,606           TOTAL UNITHOLDERS' FUND AND LIABILITIES         614,934         616,557           Net Asset Value (NAV)         505,116         506,951           Number of units in circulation (Units)         505,300,000         505,300,000           Net Asset Value per unit (RM)         505,300,000         505,300,000	TOTAL ASSETS	614,934	616,557
Retained earnings         12,801         14,636           Total Unitholders' Fund         505,116         506,951           Current Liabilities	FINANCED BY UNITHOLDERS' FUND		
Retained earnings         12,801         14,636           Total Unitholders' Fund         505,116         506,951           Current Liabilities	Unitholders' capital	492 315	492 315
Current Liabilities         1,071         85           Trade payables         1,071         85           Other payables and accrued expenses         17,353         18,200           Borrowings         487         462           Total Current Liabilities         18,911         18,747           Non-Current Liabilities         86,560         86,513           Total Non-Current Liabilities         90,907         90,859           TOTAL LIABILITIES         109,818         109,606           TOTAL UNITHOLDERS' FUND AND LIABILITIES         614,934         616,557           Net Asset Value (NAV)         before income distribution         514,210         542,058           - after income distribution         505,116         506,951           Number of units in circulation (Units)         505,300,000         505,300,000           Net Asset Value per unit (RM)         before income distribution         1.0176         1.0727	·		
Current Liabilities           Trade payables         1,071         85           Other payables and accrued expenses         17,353         18,200           Borrowings         487         462           Total Current Liabilities         18,911         18,747           Non-Current Liabilities         50         86,560           Other payables and accrued expenses         4,347         4,346           Borrowings         86,560         86,513           Total Non-Current Liabilities         90,907         90,859           TOTAL LIABILITIES         109,818         109,606           TOTAL UNITHOLDERS' FUND AND LIABILITIES         614,934         616,557           Net Asset Value (NAV)         505,116         506,951           Number of units in circulation (Units)         505,300,000         505,300,000           Net Asset Value per unit (RM)         505,300,000         505,300,000           Net Asset Value per unit (RM)         505,000,000         505,300,000	· ·		
Trade payables         1,071         85           Other payables and accrued expenses         17,353         18,200           Borrowings         487         462           Total Current Liabilities         18,911         18,747           Non-Current Liabilities         8         8           Other payables and accrued expenses         4,347         4,346           Borrowings         86,560         86,513           Total Non-Current Liabilities         90,907         90,859           TOTAL LIABILITIES         109,818         109,606           TOTAL UNITHOLDERS' FUND AND LIABILITIES         614,934         616,557           Net Asset Value (NAV)         505,116         542,058           - after income distribution         505,116         506,951           Number of units in circulation (Units)         505,300,000         505,300,000           Net Asset Value per unit (RM)         - before income distribution         1.0176         1.0727	Total Ollitholders Fund	303,110	300,931
Trade payables         1,071         85           Other payables and accrued expenses         17,353         18,200           Borrowings         487         462           Total Current Liabilities         18,911         18,747           Non-Current Liabilities         8         8           Other payables and accrued expenses         4,347         4,346           Borrowings         86,560         86,513           Total Non-Current Liabilities         90,907         90,859           TOTAL LIABILITIES         109,818         109,606           TOTAL UNITHOLDERS' FUND AND LIABILITIES         614,934         616,557           Net Asset Value (NAV)         505,116         542,058           - after income distribution         505,116         506,951           Number of units in circulation (Units)         505,300,000         505,300,000           Net Asset Value per unit (RM)         - before income distribution         1.0176         1.0727	Current Liabilities		
Other payables and accrued expenses         17,353         18,200           Borrowings         487         462           Total Current Liabilities         18,911         18,747           Non-Current Liabilities         50         4,347         4,346           Borrowings         86,560         86,513           Total Non-Current Liabilities         90,907         90,859           TOTAL LIABILITIES         109,818         109,606           TOTAL UNITHOLDERS' FUND AND LIABILITIES         614,934         616,557           Net Asset Value (NAV)         505,116         506,951           - after income distribution         505,116         506,951           Number of units in circulation (Units)         505,300,000         505,300,000           Net Asset Value per unit (RM)         505,000,000         505,300,000		1.071	05
Borrowings         487         462           Total Current Liabilities         18,911         18,747           Non-Current Liabilities         Strong of the payables and accrued expenses         4,347         4,346           Borrowings         86,560         86,513           Total Non-Current Liabilities         90,907         90,859           TOTAL LIABILITIES         109,818         109,606           TOTAL UNITHOLDERS' FUND AND LIABILITIES         614,934         616,557           Net Asset Value (NAV)         514,210         542,058           - after income distribution         505,116         506,951           Number of units in circulation (Units)         505,300,000         505,300,000           Net Asset Value per unit (RM)         505,000,000         505,300,000           Net Asset Value per unit (RM)         1.0176         1.0727	· ·		
Total Current Liabilities         18,911         18,747           Non-Current Liabilities         Secondary of the payables and accrued expenses         4,347         4,346           Borrowings         86,560         86,513           Total Non-Current Liabilities         90,907         90,859           TOTAL LIABILITIES         109,818         109,606           TOTAL UNITHOLDERS' FUND AND LIABILITIES         614,934         616,557           Net Asset Value (NAV)         505,116         542,058           - after income distribution         505,116         506,951           Number of units in circulation (Units)         505,300,000         505,300,000           Net Asset Value per unit (RM)         1.0176         1.0727	• •		
Non-Current Liabilities           Other payables and accrued expenses         4,347         4,346           Borrowings         86,560         86,513           Total Non-Current Liabilities         90,907         90,859           TOTAL LIABILITIES         109,818         109,606           TOTAL UNITHOLDERS' FUND AND LIABILITIES         614,934         616,557           Net Asset Value (NAV)	Donowings		402
Other payables and accrued expenses         4,347         4,346           Borrowings         86,560         86,513           Total Non-Current Liabilities         90,907         90,859           TOTAL LIABILITIES         109,818         109,606           TOTAL UNITHOLDERS' FUND AND LIABILITIES         614,934         616,557           Net Asset Value (NAV)	Total Current Liabilities	18,911	18,747
Borrowings         86,560         86,513           Total Non-Current Liabilities         90,907         90,859           TOTAL LIABILITIES         109,818         109,606           TOTAL UNITHOLDERS' FUND AND LIABILITIES         614,934         616,557           Net Asset Value (NAV)	Non-Current Liabilities		
Borrowings         86,560         86,513           Total Non-Current Liabilities         90,907         90,859           TOTAL LIABILITIES         109,818         109,606           TOTAL UNITHOLDERS' FUND AND LIABILITIES         614,934         616,557           Net Asset Value (NAV)	Other payables and accrued expenses	4,347	4,346
TOTAL LIABILITIES         109,818         109,606           TOTAL UNITHOLDERS' FUND AND LIABILITIES         614,934         616,557           Net Asset Value (NAV)	• •		
TOTAL UNITHOLDERS' FUND AND LIABILITIES  614,934  616,557  Net Asset Value (NAV) - before income distribution - after income distribution  Number of units in circulation (Units)  S05,300,000  Net Asset Value per unit (RM) - before income distribution  1.0176  1.0727	Total Non-Current Liabilities	90,907	90,859
Net Asset Value (NAV) - before income distribution 514,210 542,058 - after income distribution 505,116 506,951  Number of units in circulation (Units) 505,300,000  Net Asset Value per unit (RM) - before income distribution 1.0176 1.0727	TOTAL LIABILITIES	109,818	109,606
- before income distribution 514,210 542,058 - after income distribution 505,116 506,951  Number of units in circulation (Units) 505,300,000  Net Asset Value per unit (RM) - before income distribution 1.0176 1.0727	TOTAL UNITHOLDERS' FUND AND LIABILITIES	614,934	616,557
- before income distribution 514,210 542,058 - after income distribution 505,116 506,951  Number of units in circulation (Units) 505,300,000  Net Asset Value per unit (RM) - before income distribution 1.0176 1.0727	Net Asset Value (NAV)		
- after income distribution 505,116 506,951  Number of units in circulation (Units) 505,300,000 505,300,000  Net Asset Value per unit (RM) - before income distribution 1.0176 1.0727		514.210	542.058
Net Asset Value per unit (RM) - before income distribution 1.0176 1.0727			
- before income distribution 1.0176 1.0727	Number of units in circulation (Units)	505,300,000	505,300,000
- before income distribution 1.0176 1.0727	Net Asset Value per unit (RM)		
	• • • •	1.0176	1.0727
	- after income distribution	0.9996	

The unaudited Condensed Statement of the Financial Position should be read in conjunction with the AFS FY 2018 and the accompanying notes attached to this Interim Financial Report.

# KIP REAL ESTATE INVESTMENT TRUST CONDENSED STATEMENT OF CHANGES IN NET ASSET VALUE For the 1st Quarter FY2019 Ended 30 September 2018

	Unitholders' capital	Retained earnings	Total funds
	RM '000	RM '000	RM '000
As at 1 July 2018	492,315	14,636	506,951
Total comprehensive income for the year attributable to unitholders Distribution to unitholders	-	7,260 (9,095)	7,260 (9,095)
Net total comprehensive income for the period attributable to unitholders	492,315	12,801	505,116
As at 30 September 2018	492,315	12,801	505,116
As at 1 July 2017	492,264	12,134	504,398
Total comprehensive income for the year attributable to unitholders Distribution to unitholders	-	7,611 (9,692)	7,611 (9,692)
Net total comprehensive income for the period attributable to unitholders	492,264	10,053	502,317
Unitholders' transactions Listing expenses	50		50
Increase in net asset resulting from unitholders' transactions	50	-	50
As at 30 September 2017	492,314	10,053	502,367

The unaudited condensed Statement of Changes in Net Asset Value should be read in conjunction with the AFS FY 2018 and the accompanying notes attached to this Interim Financial Report.

### KIP REAL ESTATE INVESTMENT TRUST CONDENSED STATEMENT OF CASH FLOWS

	Period-To-Date 30 Sep 2018 RM '000	Period-To-Date 30 Sep 2017 RM '000
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before taxation	7,260	7,611
Adjustment for:		
Borrowing costs	1,225	1,159
Interest income	(185)	(206)
Depreciation of plant and equipment Operating income before changes in working capital	<u>31</u> 8,331	<u>15</u> 8,579
Net change in trade and other receivables	(2,261)	(304)
Net change in payables and accruals	212	1,183
Cash generated from operations	6,282	9,458
Taxes paid	-	-
Net cash generated from operating activities	6,282	9,458
CASH FLOWS FROM INVESTING ACTIVITIES		
Interest received	185	206
Uplift/ (Placement) of short term deposits	(2,498)	(31)
Purchase of plant and equipment	(275)	(71)
Capital expenditure on investment properties		(17)
Net cash (used in)/ from investing activities	(2,588)	87
CASH FLOWS FROM FINANCING ACTIVITIES		
Income distribution paid to unitholders	(9,095)	(9,692)
Interest paid	(1,225)	(1,159)
Net cash used in financing activities	(10,320)	(10,851)
Net decrease in cash and cash equivalents	(6,626)	(1,306)
Cash and cash equivalents at beginning of period	15,532	13,695
Cash and cash equivalents at end of period	8,906	12,389

The unaudited condensed Statement of Cash Flow should be read in conjunction with the AFS FY 2018 and the accompanying notes attached to this Interim Financial Report.

NOTES TO THE UNAUDITED CONDENSED FINANCIAL STATEMENTS For the 1st Quarter FY2019 Ended 30 September 2018

### A. <u>DISCLOSURE REQUIREMENTS PURSUANT TO MALAYSIAN FINANCIAL</u> REPORTING STANDARDS ("MFRS") 134

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#### A1 BASIS OF PREPARATION

This Interim Financial Report is unaudited and has been prepared in accordance with MFRS 134 "Interim Financial Reporting" issued by Malaysian Accounting Standards Board, paragraph 9.44 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad and the Securities Commission's Guidelines on Real Estate Investment Trusts ("REIT Guidelines"). This Interim Financial Report should be read in conjunction with the AFS FY2018 and the accompany notes attached to this Interim Financial Report. The accounting policies and methods of computation adopted in this Financial Report are consistent with those disclosed in the AFS FY2018.

#### A2 AUDITORS' REPORT ON PRECEDING ANNUAL FINANCIAL STATEMENTS

The Audited Financial Statements of KIP REIT for the financial year ended 30 June 2018 was not subject to any audit qualification.

#### A3 SEASONALITY AND CYCLICALITY OF OPERATIONS

KIP REIT's operations were not significantly affected by seasonal or cyclical factors.

#### A4 UNUSUAL ITEMS AFFECTING THE FINANCIAL STATEMENTS

There were no significant unusual items that affect the assets, liabilities, equity, net property income or cash flow during the financial period under review.

#### A5 CHANGES IN ACCOUNTING ESTIMATES

Not applicable.

### A6 ISSUANCES, CANCELLATIONS, REPURCHASES AND REPAYMENT OF DEBT AND EQUITY SECURITIES

There were no issuance, cancellation, repurchase, resale and repayment of debt and equity securities in the current financial period.

NOTES TO THE UNAUDITED CONDENSED FINANCIAL STATEMENTS For the 1st Quarter FY2019 Ended 30 September 2018

### A. <u>DISCLOSURE REQUIREMENTS PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARDS ("MFRS") 134</u>

#### A7 INCOME DISTRIBUTION

For the first quarter ended 30 September 2018, the Manager made a distribution of 100% of KIP REIT's distributable income amounting to RM7.33 million or 1.45 sen per unit (of which 1.414 sen per unit is subject to withholding tax and 0.036 sen per unit is tax exempt/non-taxable), to be payable to every unitholder who is entitled to receive such distribution as at 4.00 p.m. on 31 October 2018. This amount has not been included a liability in the current financial quarter under review.

#### A8 SEGMENT REPORTING

Segmental result for the financial period ended 30 September 2018 is as follows:-

	KiP Mart RM'000	KiP Mall RM'000	<u>Total</u> RM'000
By Business Segments	<u> </u>	<u> 202</u>	<u></u> ,
Revenue and expenses			
Gross revenue	11,864	3,728	15,592
Net property income	7,520	2,420	9,940
Interest income	144	41	185
Borrowing costs	(950)	(275)	(1,225)
Trust and other expenses	(1,251)	(389)	(1,640)
Profit before taxation	5,463	1,797	7,260
Taxation	-	-	
Total comprehensive income			
attributable to unitholders	5,463	1,797	7,260
•			_
Assets	450 404	400.044	500 405
Segment assets	459,464	130,941	590,405
Unallocated assets			
- Deposits with licensed banks			10,931
- Cash and bank balances			8,395
<ul> <li>Trade and other receivables</li> </ul>		_	5,203
Total assets			614,934

NOTES TO THE UNAUDITED CONDENSED FINANCIAL STATEMENTS For the 1st Quarter FY2019 Ended 30 September 2018

### A. <u>DISCLOSURE REQUIREMENTS PURSUANT TO MALAYSIAN FINANCIAL</u> REPORTING STANDARDS ("MFRS") 134

#### A8 SEGMENT REPORTING (continued)

Segmental result for the financial period ended 30 September 2017 is as follows:

Cogmonda result for the initiation	KiP Mart RM'000	KiP Mall RM'000	Total RM'000
By Business Segments	<u> </u>	<u> </u>	IXIII OOO
Revenue and expenses			
Gross revenue	11,656	3,645	15,301
Net property income Other income	7,260	2,364	9,624
Interest income	160	46	206
Borrowing costs	(899)	(260)	(1,159)
Trust and other expenses	(833)	(227)	(1,060)
Profit before taxation  Taxation	5,688 -	1,923 -	7,611 
Total comprehensive income			
attributable to unitholders	5,688	1,923	7,611
Assets			
Segment assets	456,286	132,410	588,696
Unallocated assets			
- Deposits with licensed banks			6,361
- Cash and bank balances			15,354
- Trade and other receivables			6,146
Total assets		_	616,557

#### A9 SUBSEQUENT MATERIAL EVENTS

There was no item, transaction or event of a material or unusual in nature during the period from the end of the quarter under review to the date of this report.

#### A10 CHANGES IN THE COMPOSITION OF KIP REIT

There was no change in composition of fund size for the current financial period under review.

#### A11 CONTINGENT LIABILITIES AND CONTINGENT ASSETS

There were no contingent liabilities or contingent assets to be disclosed.

NOTES TO THE UNAUDITED CONDENSED FINANCIAL STATEMENTS For the 1st Quarter FY2019 Ended 30 September 2018

### A. <u>DISCLOSURE REQUIREMENTS PURSUANT TO MALAYSIAN FINANCIAL</u> REPORTING STANDARDS ("MFRS") 134

#### A12 CAPITAL COMMITMENT

Capital commitment as at 30 September 2018:

RM '000

Design AHUs, retrofiting, testing, commission for chiller plant (include chiller, cooling tower, chilled water pumps, condenser water pumps, cooling coil and modulating valves for all AHUs) for KiP Mall Bangi

1,548

NOTES TO THE UNAUDITED CONDENSED FINANCIAL STATEMENTS For the 1<sup>ST</sup> Quarter FY 2019 Ended 30 September 2018

### B. <u>ADDITIONAL INFORMATION PURSUANT TO BURSA MALAYSIA</u> <u>SECURITIES BERHAD'S MAIN LISTING REQUIREMENTS</u>

#### **B1** REVIEW OF PERFORMANCE

#### **Comparison with Preceding Year Corresponding Quarter**

	Quarter			
	30.9.2018 RM'000	30.9.2017 RM'000	Changes (%)	
Gross revenue	15,592	15,301	2%	
Net property income	9,940	9,624	3.3%	
Profit before taxation	7,260	7,611	-4.6%	
Profit after taxation	7,260	7,611	-4.6%	
Total comprehensive income attributable to unitholders	7,260	7,611	-4.6%	

For the current quarter, KIP REIT recorded a revenue and net property income of RM15.6million and RM9.9 million respectively, representing an increase of 1.9% and 3.3% respectively as compared to RM15.3 million and RM 9.6 million recorded in the preceding year corresponding quarter. This was mainly attributable to the increase in occupancy rate from 83.0% corresponding quarter to 86.3% in current quarter.

KIP Mart contributed 76.1% of the KIP REIT total revenue, or RM11.9 million in current quarter vis-à-vis 76.2% in preceding year corresponding quarter. Net property income for KIP Mart was RM7.5 million, 2.5% improvement as compared to corresponding quarter. Rental per sq ft has increased from RM5.10 in corresponding quarter to RM5.14 in current quarter.

KIP Mall contributed 23.9% of the KIP REIT total revenue, or RM3.7 million in current quarter vis-à-vis 23.8% in preceding year corresponding quarter. Net property income for KIP Mall was RM2.4 million, 1.6% improvement as compared to corresponding quarter. KIP Mall has notable improvement on occupancy rate at 86.2% as compared to corresponding quarter of 78.6%.

Current quarter total comprehensive income attributable to unitholders was RM7.3 million, 4.6% lower against preceding year corresponding quarter. This was mainly due to higher management fee charged from 0.40% of TAV in corresponding quarter to 0.60% of TAV in current quarter.

NOTES TO THE UNAUDITED CONDENSED FINANCIAL STATEMENTS For the 1<sup>ST</sup> Quarter FY 2019 Ended 30 September 2018

### B. <u>ADDITIONAL INFORMATION PURSUANT TO BURSA MALAYSIA SECURITIES BERHAD'S MAIN LISTING REQUIREMENTS</u>

### B2 MATERIAL CHANGES IN QUARTERLY RESULTS AS COMPARED TO IMMEDIATE PRECEDING QUARTER

	Current Quarter <u>30.9.2018</u> <u>RM'000</u>	Preceding Quarter 30.6.2018 RM'000	Changes (%)
Gross revenue	15,592	16,127	-3.3%
Net property income	9,940	11,115	-10.6%
Profit before taxation	7,260	12,399	-41.4%
Profit after taxation	7,260	12,399	-41.4%
Total comprehensive income attributable to unitholders	7,260	12,399	-41.4%

For current quarter, KIP REIT's revenue and net property income decreased by 3.3% and 10.6% as compared to the preceding financial quarter ended 30 Jun 2018, mainly due to preceding quarter with higher revenue from promotional area during Raya festive season.

Lower profit before taxation vis-à-vis preceding quarter attributable to RM3.3 million fair value gain on investment property in preceding quarter.

#### **B3** PROSPECTS

KIP REIT expects the retail spaces at all the properties to stay resilient in term of occupancy and rental rates under the current market conditions. The properties recorded an average occupancy rate of 86.3% for Q1FY2019 and will be expected to further improve by upgrade the Food & Beverage segments.

The Manager continue to undertake assets enhancement initiatives ("AEI") to keep up with the market. As the Manager, we have to be more creative in advertising and event activities to further increase the occupancy rate for KiP Mart Lavender Senawang, KiP Mart Melaka as well as KiP Mall Bangi.

NOTES TO THE UNAUDITED CONDENSED FINANCIAL STATEMENTS For the 1<sup>ST</sup> Quarter FY 2019 Ended 30 September 2018

### B. <u>ADDITIONAL INFORMATION PURSUANT TO BURSA MALAYSIA</u> <u>SECURITIES BERHAD'S MAIN LISTING REQUIREMENTS</u>

#### **B3** PROSPECTS (continued)

The Manager plans to enlarge the asset portfolio of KIP REIT in near future, through the acquisition of other properties from the promoters. The Manager is exploring KiP Mall Kota Warisan, which has been completed and commenced operations on 29 August 2017 and is currently under the ROFR holds by the Trustees if it meets the investment objective of KIP REIT.

Currently, the Manager is in the process of exercising the acquisition of Aeon Kinta City Mall in Ipoh from third party which will contribute a gross yield of 7.8% per annum to KIP REIT.

#### **B4** PORTFOLIO COMPOSITON

During the financial period under review, the portfolio of KIP REIT consists of six (6) investment properties, 5 community-centric retail centres and a neighbourhood shopping mall.

### B5 UTILISATION OF PROCEEDS RAISED FROM ANY ISSUANCE OF NEW UNITS

There was no issuance of new units during the financial period under review.

#### **B6 TAXATION**

KIP REIT will be exempted from income tax provided that KIP REIT distributes 90% or more of its total income as defined in the Malaysian Income Tax Act, 1967 ("ITA") to its unitholders within 2 months from the close of its financial period which forms the basis period for the period of assessment of KIP REIT.

For the first iterim income distribution, the Manager has declared more than 90% of the distributable income as defined in the Malaysian Income Tax Act, 1967 ("ITA") of KIP REIT to unitholders for the current year quarter ended 30 Sep 2018, no provision for taxation has been made for the current year quarter ended 30 September 2018.

#### B7 GAIN OR LOSS ON SALE OF UNQUOTED INVESTMENTS AND PROPERTIES

There was no disposal of unquoted securities or investment properties during Q1FY19 ended 30 September 2018 under review.

NOTES TO THE UNAUDITED CONDENSED FINANCIAL STATEMENTS For the 1<sup>ST</sup> Quarter FY 2019 Ended 30 September 2018

### B. <u>ADDITIONAL INFORMATION PURSUANT TO BURSA MALAYSIA SECURITIES BERHAD'S MAIN LISTING REQUIREMENTS</u>

#### B8 PURCHASE AND DISPOSAL OF QUOTED SECURITIES

There was no purchase or disposal of quoted securities during Q1FY19 ended 30 September 2018 under review.

### B9 STATUS OF CORPORATE PROPOSALS ANNOUNCED BUT NOT COMPLETED

The proposed acquisition of Aeon Kinta City Mall in Ipoh that was announced on 28 August 2018 is not completed.

#### **B10 BORROWINGS**

	As at 30 September 2018 <u>RM ('000</u> )
Secured Term Loan:- Current Non-current Total Borrowings	487 86,560 87,047
Total assets	614,934
Gearing ratio (%)	14.2

#### B11 OFF BALANCE SHEET FINANCIAL INSTRUMENTS

There was no off balance sheet financial instruments for the Q1FY19 ended 30 September 2018 under review.

#### **B12 MATERIAL LITIGATION**

There was no material litigation pending as at the date of this report.

NOTES TO THE UNAUDITED CONDENSED FINANCIAL STATEMENTS For the 1<sup>ST</sup> Quarter FY 2019 Ended 30 September 2018

### B. <u>ADDITIONAL INFORMATION PURSUANT TO BURSA MALAYSIA SECURITIES BERHAD'S MAIN LISTING REQUIREMENTS</u>

#### **B13 SOFT COMMISSION RECEIVED**

There was no soft commission received by the Manager during the current period-to-date.

#### B14 SUMMARY OF DPU, EPU AND NAV

	Current Year
	Quarter Ended 30
	June 2019
Number of units in issue (units'000)	505,300
Earning per unit (EPU) - sen	1.44
Net income distribution to unitholders (RM'000)	7,327
Distribution per unit (DPU) – sen	1.45
Net Asset Value (NAV) – (RM'000)	505,116
NAV per unit (RM)	0.9996
Market Value Per Unit (RM)	0.835

#### **B15 MANAGER FEE**

Based on the Trust Deed dated on 2 November 2016, the Manager is entitled to receive the following fees from KIP REIT:-

- (i) Base fee of up to 1.0% per annum on the TAV;
- (ii) Performance fee of up to 5.0% per annum of net property income;
- (iii) Acquisition fee of 1.0% of the transaction value of real estate and real estate related assets directly or indirectly acquired from time to time by the Trustee; and
- (iv) Divestment fee of 0.5% of the transaction value of any real estate and real estate related assets directly or indirectly sold or divested from time to time by the Trustee.

The Manager fees for the current period-to-date was RM0.99mil consist of base fee (0.6%) of TAV and performance fee (1%) of net property income.

NOTES TO THE UNAUDITED CONDENSED FINANCIAL STATEMENTS For the 1<sup>ST</sup> Quarter FY 2019 Ended 30 September 2018

### B. <u>ADDITIONAL INFORMATION PURSUANT TO BURSA MALAYSIA SECURITIES BERHAD'S MAIN LISTING REQUIREMENTS</u>

#### **B16 TRUSTEE FEE**

Based on the Deed dated on 2 November 2016, KIP REIT will pay the Trustee an annual trustee's fee of RM100,000.00 per annum payable upon the execution of the Deed for the first three (3) years and thereafter at such rate to be mutually agreed between the Manager and the Trustee. The annual trustee's fee in aggregate shall be up to maximum rate of 0.05% per annum of the NAV of KIP REIT.

#### **B17 RESPONSIBILITY STATEMENT**

In the opinion of the Directors of the Manager, this Interim Financial Report has been prepared in accordance with MFRS 134: Interim Financial Reporting, the MMLR and the REIT Guidelines so as to give a true and fair view of the financial position of KIP REIT as at 30 September 2018 and of its financial performance and cash flows for the financial period ended on that date and duly authorised for release by the Board of Directors of the Manager on 15 October 2018.













KIP Real Estate Investment Trust

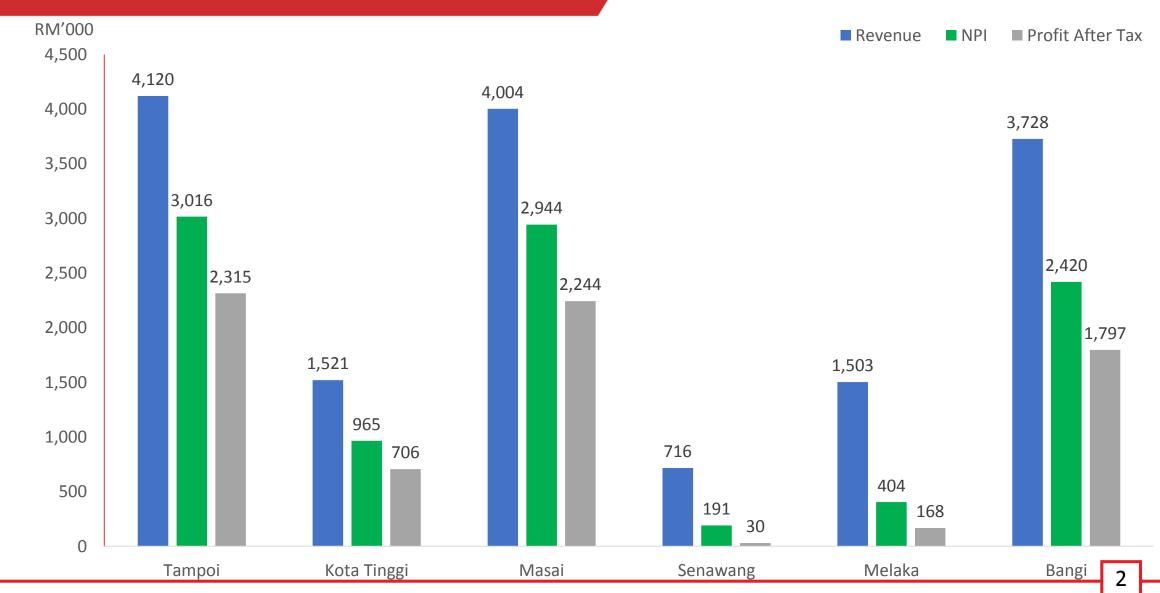
BOARD PRESENTATION

1st Quarter FY2019

### **Q1FY2019 FINANCIAL PERFORMANCE**

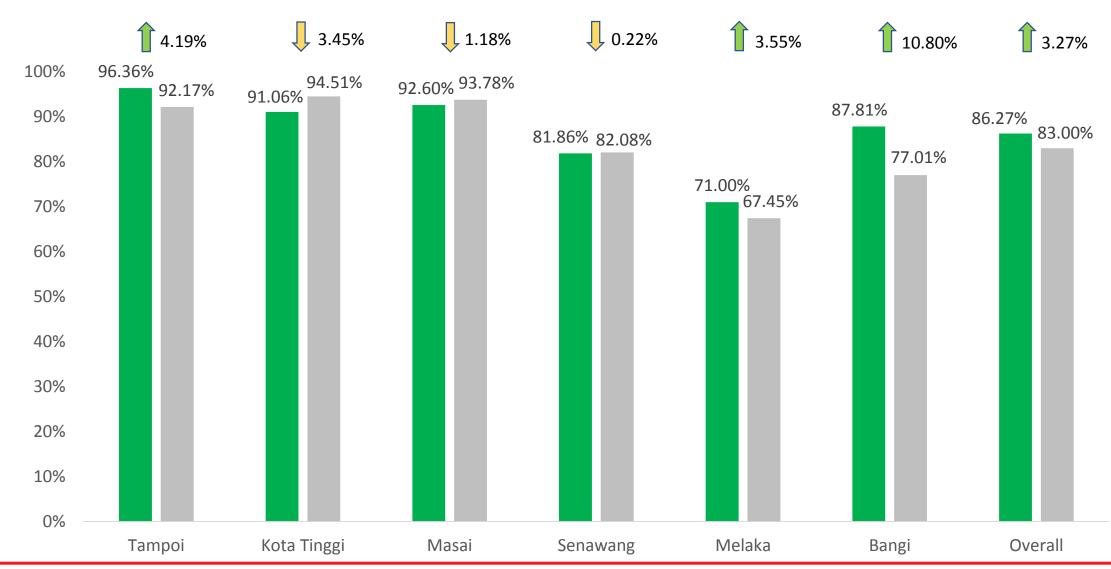
Income Statement Items	Q1FY2019 RM'000	Q4FY2018 RM'000	Variance RM'000	Variance%
Revenue	15,592	16,127	(535)	-3.3%
Property Expenses	(5,652)	(5,012)	(640)	12.8%
Net Property Income	9,940	11,115	(1,175)	-10.6%
Other Expenses	(2,680)	(2,033)	(647)	31.8%
Core Profit After Tax excludes				
Revaluation Adjustment	7,260	9,082	(1,822)	-20.1%
Revaluation Adjustment	-	3,317	(3,317)	-100%
Profit After Tax	7,260	12,399	(5,139)	-41.4%

### **Q1FY2019 FINANCIAL PERFORMANCE**



<sup>\*</sup> Core Profit After Tax excludes revaluation adjustments

# **AVERAGE OCCUPANCY RATES Q1FY2019 vs Q1FY2018**





### **THANK YOU!**

### **KIP REAL ESTATE INVESTMENT TRUST**

Unit B-6, Block B, Tingkat 6, Menara KIP, No.1, Jalan Seri Utara 1, Sri Utara Off Jalan Ipoh, 68100 Kuala Lumpur.

Tel : +603 6259 1133 Fax : +603 6258 8919 Email : ir@kipreit.com.my